

## **Investor Presentation**

Q2 FY2025















# Portfolio Highlights as at 30 September 2024





RM768.5 mil

Market Capitalisation



RM686.0 mil

Portfolio Market Value



4.4 Years

Weighted Average Lease Expiry (by Net Lettable Area)<sup>(1)</sup>



1.873 mil sq ft

Space under Management<sup>(1)</sup>



14.9%

**Gearing Ratio** 



**37** 

No. of Properties



34

No. of Industrial Properties



100%

Occupancy Rate for Industrial Properties



3

Industrial-Related Properties/
Dormitories



100%

Occupancy Rate for Industrial-Related Properties/ Dormitories

#### Note:

(1) Excluding dormitories.

# **Q2 FY2025 Highlights**



1 Total Revenue of RM12,779,000<sup>(1)</sup>

Net Asset Value ("**NAV**") of RM578,048,000 NAV per unit of RM1.0982<sup>(2)</sup>

- Net Property Income of RM11,714,000<sup>(1)</sup>
- 526,368,116 number of units in issue<sup>(2)</sup>

3 Distributable Income of RM9,878,000<sup>(1)</sup>

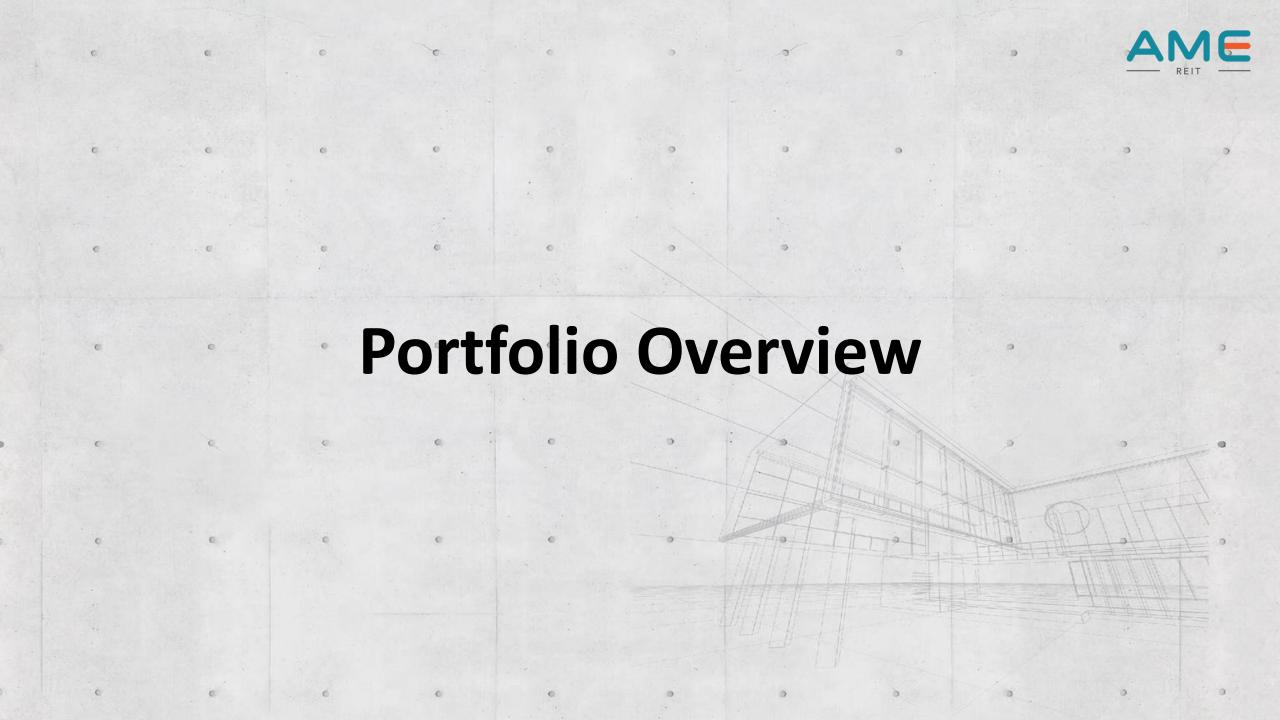
7 Trading at a premium of 32.9% to NAV at RM1.46 per unit<sup>(2)</sup>

Income Distribution of RM9,858,000/
Distribution Per Unit of 1.87 sen<sup>(1)</sup>

Investment properties currently stand at RM686.0 million<sup>(2)</sup>

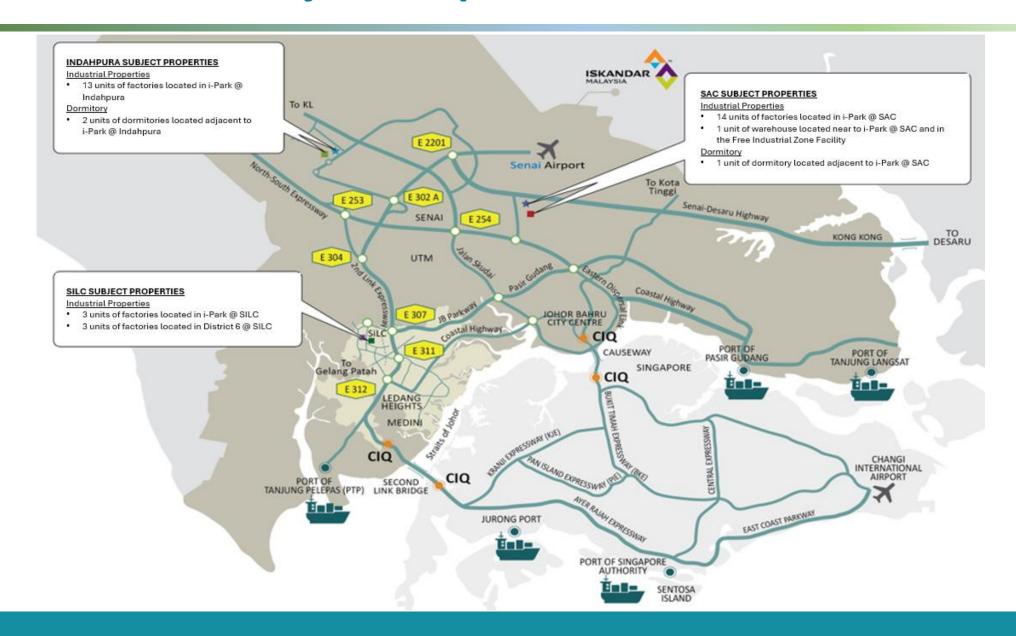
#### Notes:

- (1) Based on the financial results for the period from 1 July 2024 to 30 September 2024.
- (2) As at 30 September 2024.



# **Location of Subject Properties**





# **Portfolio of Quality Tenants**



- Multinational corporations occupy 96.4% NLA of Industrial Properties
- Top 10 tenants of Industrial Properties















Malaysian subsidiary of a foreign multinational electronics manufacturing services company

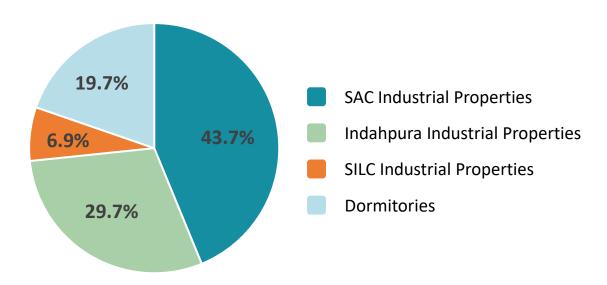




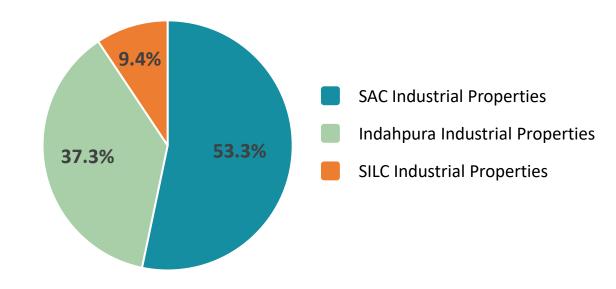
## **Portfolio Diversification**







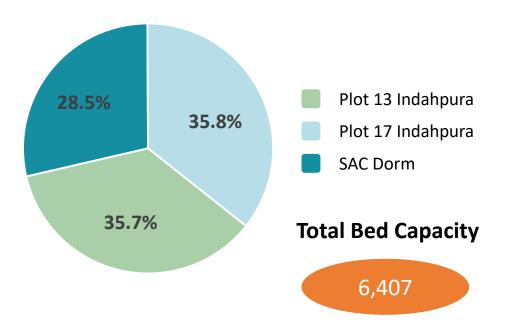
### **Portfolio by Occupied NLA**



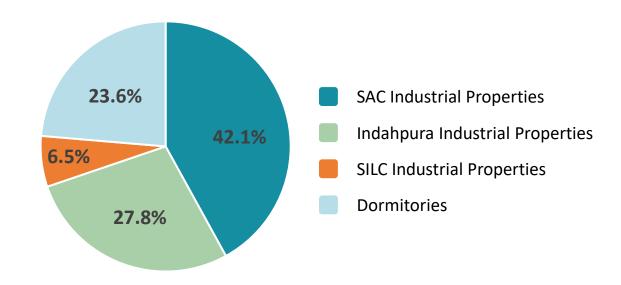
## **Portfolio Diversification**



# Portfolio by Industrial-Related Properties (by Number of Beds)



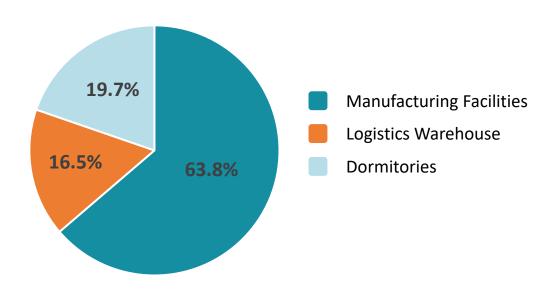
#### **Portfolio by Gross Monthly Rental Income**



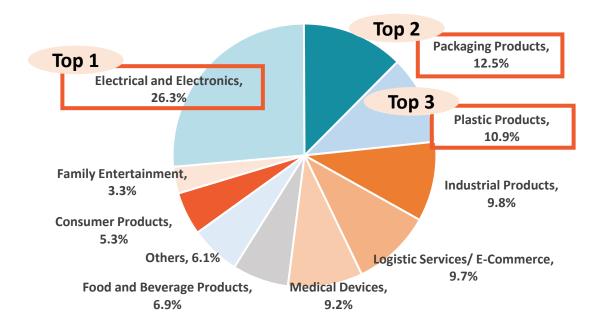
## **Portfolio Diversification**



## **Portfolio by Asset Category by Asset Value**

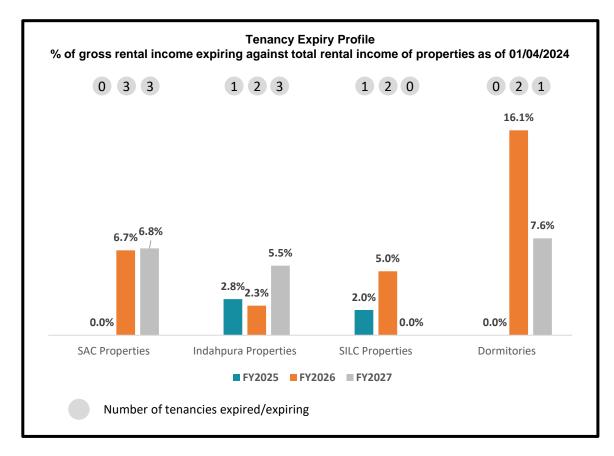


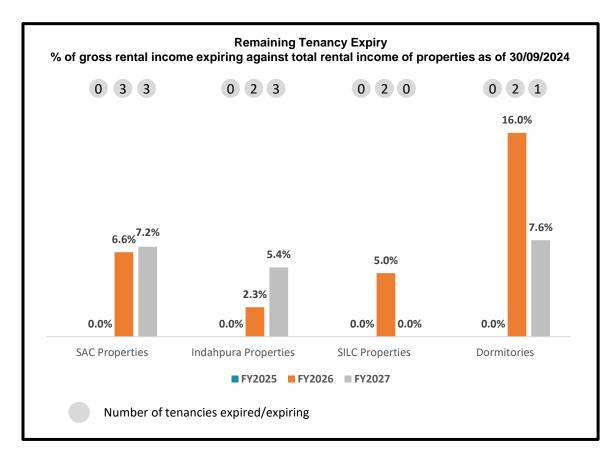
# Diversification by Trade Sectors by NLA (excl. Dormitories)



# **Tenancy Expiry Profile**

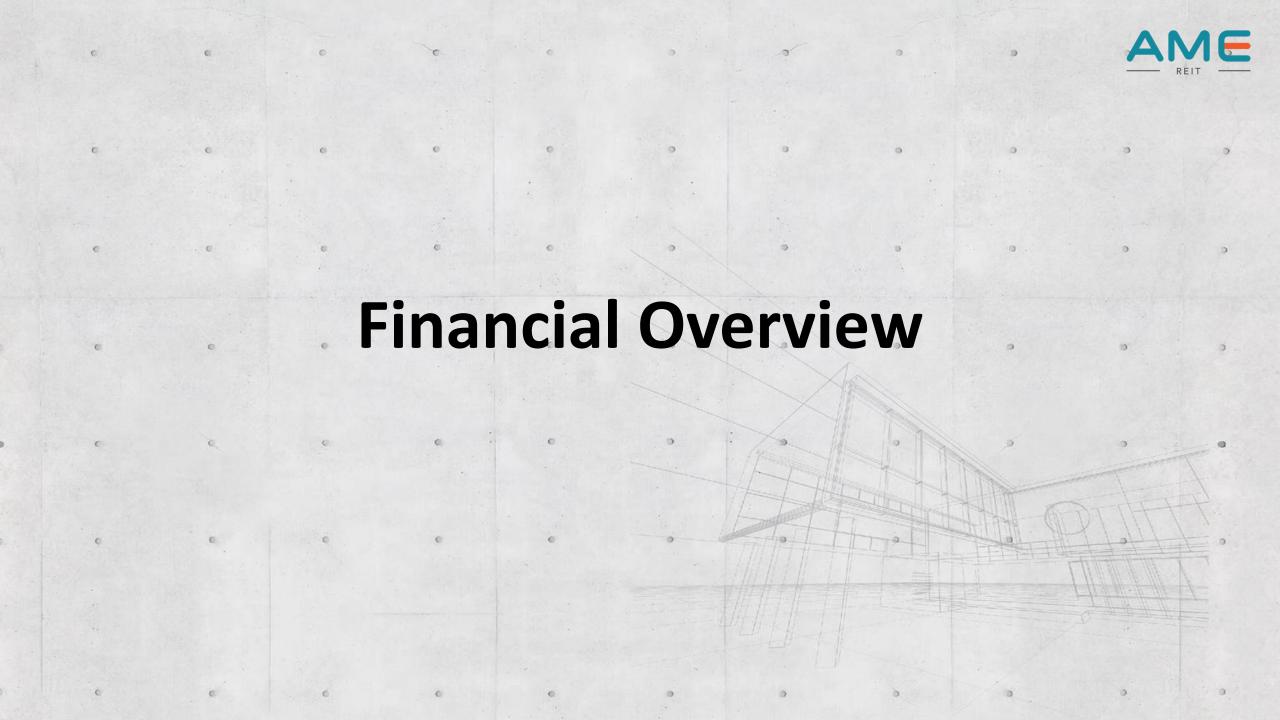






#### Note:

(1) For FY2025, 1 tenancy has been renewed and 1 tenancy has been replaced.



# Financial Highlights as at 30 September 2024





**Total Assets** 



**Total Financings** 



14.9%

**Gearing Ratio** 



99.80%

Income Distribution(1)



RM578.0 mil

Total Unitholders' Funds



RM1.0982

Net Asset Value Per Unit (Before Income Distribution)



1.87 sen<sup>(1)</sup>

Distribution Per Unit



**RM1.46** 

Market Price per Unit

#### Note:

(1) For the period from 1 July 2024 to 30 September 2024.

## Statement of Profit or Loss - 2Q25 vs 2Q24



	30.9.2024	30.9.2023	QoQ	Note	
	RM'000	RM'000	Change		
Rental income	12,779	11,765	8.6%	(1)	Notes: (1) Additional contribution from
Net property income	11,714	10,775	8.7%	(1)	a property acquired in October 2023, in addition to tenancy
Net investment income	11,838	10,899	8.6%	(1)	renewals at higher rental rates.
Net income for the period	9,144	8,719	4.9%	(2)	(2) Per (1), net of higher financing costs arising from the
Distributable income	9,878	9,449	4.5%	(3)	property acquisition.
Net income for the period	9,144	8,719	4.9%	(2)	(3) Comprise the management fees payable in units and
- Realised	8,697	8,378	3.8%	(2)	amortisation of capitalised financing costs, net of unbilled
- Unrealised	447	341	31.1%	(4)	lease income receivables.
Weighted average no. of units ('000)	526,089	522,474	0.7%	(5)	(4) Higher unbilled lease income
Earnings per unit (sen)	1.73	1.67	3.6%	(2)	receivables.
- Realised	1.65	1.60	3.1%	(2)	(5) New units issued as paymen of management fees.
- Unrealised	0.08	0.07	14.3%	(4)	or management rees.

## **Statement of Profit or Loss - C2Q25 vs C2Q24**



	30.9.2024 RM'000	30.9.2023 RM'000	YoY Change	Note	
Rental income	25,107	23,158	8.4%	(1)	Notes: (1) Additional contribution from
Net property income	23,140	21,488	7.7%	(1)	a property acquired in October 2023, in addition to tenancy
Net investment income	23,433	21,736	7.8%	(1)	renewals at higher rental rates.
Net income for the period	18,038	17,365	3.9%	(2)	(2) Per (1), net of higher financing costs arising from the
Distributable income	19,565	18,880	3.6%	(3)	property acquisition.
Net income for the period - Realised - Unrealised	18,038 17,223 815	17,365 16,751 614	3.9% 2.8% 32.7%	(2) (2) (4)	(3) Comprise the management fees payable in units and amortisation of capitalised financing costs, net of unbilled lease income receivables.
Weighted average no. of units ('000)	525,679	522,101	0.7%	(5)	(4) Higher unbilled lease income
Earnings per unit (sen) - Realised - Unrealised	3.43 3.28 0.15	3.33 3.21 0.12	3.0% 2.2% 25.0%	(2) (2) (4)	receivables.  (5) New units issued as payment of management fees.

## **Statement of Financial Position**

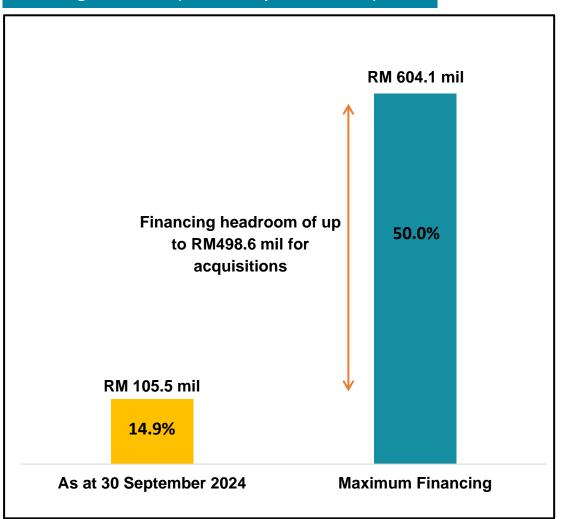


	30.9.2024 RM'000	31.3.2024 RM'000
Non-current assets / Investment properties	686,040	686,000
Current assets	23,638	24,174
Total assets	709,678	710,174
Total unitholders' funds / Net asset value (NAV)	578,048	577,330
Non-current liabilities	22,775	22,879
Current liabilities	108,855	109,965
Total liabilities	131,630	132,844
Total unitholders' funds and liabilities	709,678	710,174
No. of units in circulation ('000)	526,368	524,782
NAV per unit (RM)		
- Before income distribution	1.0982	1.1001
- After income distribution	1.0795	1.0814

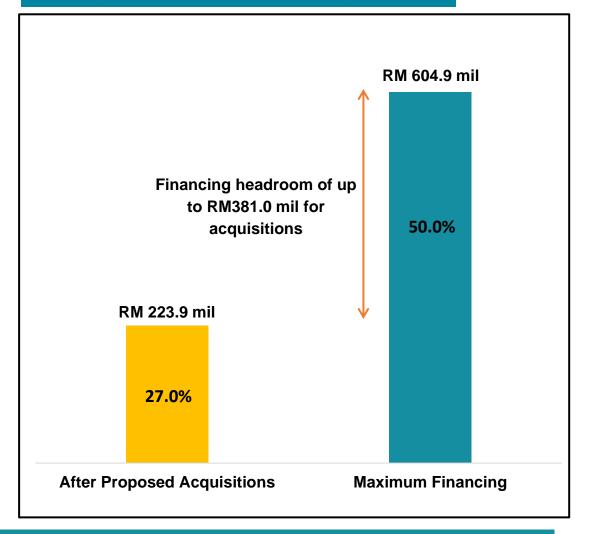
# **Financing Headroom**



#### Financing Headroom (as at 30 September 2024)



#### **Financing Headroom (after Proposed Acquisitions)**





# Proposed Acquisitions of Properties from the Sponsor

## **Snapshot of the Proposed Acquisitions**



- Total number of properties 4
- Total agreed net lettable area 391,872 sq ft
- Total purchase consideration RM119.45 mil
- Total market valuation RM122 mil
- Total discount to market valuation 2.1%
- FY2025 estimated completion for i-Park SAC 23 & 24 (RM45 mil)
- FY2026 estimated completion for i-TechValley 46, i-TechValley 34, i-Park SAC 60 & 61 (RM74.45 mil)
- EGM to obtain Unitholders' approval 7 November 2024

## Proposed i-Park SAC 23 & 24 Acquisition





Tenant	AAC Technologies (Malaysia) Sdn Bhd
Business Activity	Electrical and Electronics
Market Value	RM 46.00 million
Purchase Consideration	RM 45.00 million
Tenure	Freehold
Lease Term	Fixed 10 years
Renewal Term	Fixed 5 years
Agreed Lettable Area	Approximately 128,973 sq ft
Monthly Rental Amount	Gross monthly rental income of RM284,102.80
Targeted Completion	1Q CY25

## **Proposed i-TechValley 46 Acquisition**





Tenant	Titanium Systems Sdn Bhd
Business Activity	Healthcare and Pharmaceutical
Market Value	RM 29.00 million
Purchase Consideration	RM 27.45 million
Tenure	Freehold
Lease Term	Fixed 10 years
Renewal Term	Fixed 3 years or such other longer period as the Parties may mutually agree in writing
Agreed Lettable Area	Approximately 99,174 sq ft
Monthly Rental Amount	Gross monthly rental income of RM148,760.69
Targeted Completion	2Q CY25

## **Proposed i-TechValley 34 Acquisition**





i-TechValley's Master Plan

Tenant	Ametalin Sdn Bhd
Business Activity	Industrial Products
Market Value	RM 27.00 million
Purchase Consideration	RM 27.00 million
Tenure	Freehold
Lease Term	Fixed 5 years and 1 month
Renewal Term	Fixed 3 years + Fixed 3 years
Agreed Lettable Area	Approximately 98,765 sq ft
Monthly Rental Amount	Expected gross monthly rental income of RM153,086.22
Targeted Completion	3Q CY25

## Proposed i-Park SAC 60 & 61 Acquisition





Tenant	Resmed Malaysia Operations Sdn Bhd
Business Activity	Medical Devices
Market Value	RM 20.00 million
Purchase Consideration	RM 20.00 million
Tenure	Freehold
Lease Term	Lease commencement date to 28 July 2032
Renewal Term	Fixed 5 years
Agreed Lettable Area	Approximately 64,960 sq ft
Monthly Rental Amount	Expected gross monthly rental income of RM113,679.23
Targeted Completion	3Q CY25

## **Pro Forma Effects of the Proposed Acquisitions**



Pro Forma

	31 March 2024		Post Proposed Acquisitions
Rental Income Per Unit	9.18 sen	>	10.73 sen <sup>(1)</sup>
NAV Per Unit	RM1.10	>	RM1.10 <sup>(2)</sup>
Total Financings	RM105.4 million	>	RM223.9 million <sup>(2)</sup>
Total Asset Value	RM710.2 million	>	RM828.8 million <sup>(2)</sup>
Space under Management	1.9 million sq ft	>	2.3 million sq ft <sup>(2)</sup>
Gearing Ratio	0.15 times	>	0.27 times <sup>(2)</sup>

**Audited** 

#### Notes:

- (1) Assuming the Proposed Acquisitions were completed on 1 April 2023 and all the Subject Properties have commenced generating rental income.
- (2) Assuming the Proposed Acquisitions had been effected on 31 March 2024.



# **Thank You**













